UTIPULP GENERAL MEETING
Rome – April 11th , 2014

KEYPOINTS OF THE PULP AND PAPER INDUSTRY IN THE MEMBER COUNTRIES

COUNTRY: AUSTRIA

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months and main issues that the Industry is dealing with in Austria:

- closure of Hamburger mill in Frohnleiten (170.000 to testliner)
- new PM 2 in Pöls (80.000 to kraftpaper)
- new RB 4 boiler in Frantschach
- Heinzel buys Laakirchen from SCA (420.000 to magazine paper)
- increasing shortages in pulp wood supply
- sluggish growth of 0,4% in Austria (2013)

- major investments in 2014: 100m€ for PM11 in Gratkorn (Sappi) and 50m€ for KM3 in Frohnleiten (MM)

Key figures

		Österreich			Cepi-Europa		
	Produktion	2013	2012	in %	2013	2012	in %
Papier	Grafisches	2.712.644	2.813.385	-3,6%	*38.270.000*	40.198.000	-4,8%
	Verpackung	1.851.763	1.916.918	-3,4%	*41.520.000*	40.787.000	1,8%
	Spez+Hygiene	272.366	273.544	-0,4%	*11.120.000*	11.096.000	0,2%
		4.836.773	**5.003.847**	-3,3%	***90.910.000***	**92.081.000**	-1,3%
	Import	*1.330.260*	1.327.901	0,2%			
	Export	*4.195.213*	4.361.887	-3,8%			
	Verbrauch	*1.971.820*	1.969.861	0,1%			
Pulp	Holzstoff	364.518	389.790	-6,5%	*10.800.000*	11.301.000	-4,4%
	Zellstoff	1.622.873	1.637.120	-0,9%	*26.930.000*	27.065.000	-0,5%
		1.987.391	**2.026.910**	-1,9%	***37.730.000***	**38.366.000**	-1,7%

Source: CEPI

COUNTRY: BELGIUM

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months <u>and</u> main issues that the Industry is dealing with in your Belgium:

<u>Key figures</u>

	2012 (12 months) ***(in KT)***	**2013 (12 months)** ***(in KT)***	**Δ%**
Pulp production	-	-	-
Paper and board production	2 008	1 981	-1.3
- Graphic papers	1 452	1 419	-2.3
- Packaging grades	-	-	-
- Hygiene	-	-	-

Source: CEPI

COUNTRY: FRANCE

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months <u>and</u> main issues that the Industry is dealing with in France :

- End of 2013: closure of a small packaging paper mill (Pap. Gromelle)
- Beginning of 2014: production stops of two graphic paper mills (Stora Enso Corbehem, UPM Docelles)
- Gemdoubs (formerly Papeteries du Doubs) restarted production in September 2013. The mill is producing recycled containerboard
- The Alizay office paper mill has been running again since June 2013. The new owner of the site is Thailand’s Double A (the former owner Metsä Board)
- Blue Paper – a joint venture of the Klingele group and the VPK Packaging group – started up end of 2013. The former UPM newspaper mill was converted into a production site for the manufacturing of recycled containerboard.

Key figures

	2012 (12 months) *(in KT)*	2013 (12 months) *(in KT)*	Δ%
Pulp production	1 814.7	1 699.0	-6.4
Paper and board production	8 099.6	8 043.0	-0.7
- Graphic papers	3 085.5	2 898.2	-6.1
- Packaging grades	3 790.9	3 908.1	3.1
- Hygiene	793.7	804.0	1.3
P & B Exports	4 482.9	4 395.9	-1.9
P & B Imports	5 576.0	5 262.8	-5.6
P & B Consumption	9 192.7	8 909.9	-3.1

Source: CEPI

COUNTRY : GERMANY

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months and main issues that the Industry is dealing with in Germany :

Key figures

	2012 (12 months) *(in KT)*	2013 (12 months) *(in KT)*	Δ%
Pulp production	1593	1596	0,0
Paper and board production	22603	22393	-0,9
- Graphic papers	9202	8698	-5,5
- Packaging grades	10644	10903	2,4
- Hygiene	1392	1414	1,6
P & B Exports	13404	13070	-2,4
P & B Imports	10871	10575	-2,7
P & B Consumption	20070	19898	-0,8

	2013 (2 months) *(in KT)*	2014 (2 months) *(in KT)*	Δ%
Pulp production	261	268	3,0
Paper and board production	3611	3692	2,2
- Graphic papers	1404	1419	1,1
- Packaging grades	1746	1801	3,2
- Hygiene	227	235	3,5

Source: CEP

COUNTRY : ITALY

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months

See annexed detailed document

Key figures

	2012 (12 months) *(in KT)*	**2013 (12 months)** *(in KT)*	**Δ%**
Pulp production	524	382	-27.1
Paper and board production	8 588	8 536	-0.6
- Graphic papers	2 906	2 738	-5.8
- Packaging grades	3 892	3 993	2.6
- Hygiene	1 411	1 397	-1.0

Source: CEPI

COUNTRY : NETHERLANDS

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months and main issues that the Industry is dealing with in Netherlands :

Key figures

	2012 (12 months) *(in KT)*	**2013 (12 months)** *(in KT)*	**Δ%**
Pulp production	-	-	-
Paper and board production	2 761	2 794	1.2
- Graphic papers	924	925	0.1
- Packaging grades	1 713	1 745	1.9
- Hygiene	124	124	0.0

Source: CEPI

COUNTRY : PORTUGAL

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months and main issues that the Industry is dealing with in Portugal :

Key figures

	2012 (12 months) *(in KT)*	**2013 (12 months)** *(in KT)*	**Δ%**
Pulp production	2489	2535	1,8%
Paper and board production	2120	2114	0,3%
- Graphic papers	1553	1515	2,4%
- Packaging grades	475	508	6,9%
- Hygiene	92	91	1,1%
P & B Exports	1977	2040	3,2%
P & B Imports	962	989	2,8%
P & B Consumption	1105	1063	3,8%

Source: CEPI

COUNTRY : SPAIN

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months and main issues that the Industry is dealing with in Spain :

Key figures

The document will be completed as soon as possible

Source: CEPI

COUNTRY : UNITED KINGDOM

Main events that occurred in the pulp and paper industry in your country (evolution of the markets, costs, profitability, new investments, closures…) over the last months and main issues that the Industry is dealing with in UK :

Permanent closures during 2013 restricted to two smaller mills – DS Smith Hollins (packaging – production moved to Kemsley) and Arjo Stowford (specialist fine papers – production moved to Stoneywood).
Part way through the year, SK Townsend Hook (100% recycled fiber packaging mill) closed for a major re-build – to re-open during 2014. Closure part masked by production changes at other packaging mills, but overall impact likely to be evident in 2014 stats.
The RWE owned biomass CHP (to supply Tullis Russell) is now being commissioned, joining three other UK biomass CHP mills.
Other key issue is UK energy prices and security of supply. The Government has accepted the need for UK competitive prices and is paying compensation for the indirect cost impact of EU ETS, as well as announcing measures to reduce the impact of the ((UK only) Caron Price Floor.

Key figures

	2012 (12 months) ***(in KT)***	**2013 (12 months)** ***(in KT)***	**∆%**
Pulp production	n/a	n/a	
Paper and board production	4479.7	4561.3	+1.8
- Graphic papers	1615.6	1636.0	+1.3
- Packaging grades	1797.8	1851.1	+3.0
- Hygiene	794.9	801.8	+0.9
P & B Exports	1143.1	1119.3	-2.1
P & B Imports	6630.9	6391.4	-3.6
P & B Consumption	10004.2	9857.1	-1.5

	2013 (1 month) ***(in KT)***	**2014 (1 month)** ***(in KT)***	**∆%**
Pulp production	n/a	n/a	
Paper and board production	388.9	374.6	-3.6
- Graphic papers	136.7	134.1	-1.9
- Packaging grades	157.3	149.6	-4.9
- Hygiene	68.7	66.5	-3.2
P & B Exports	92.7	87.7	-5.4
P & B Imports	482.9	493.7	+2.2
P & B Consumption	779.1	780.6	+0.2

[1] last available figures