



GENERAL ASSEMBLY

Barcelona

September 18th, 2015



Welcome and Apologies



Agenda of the meeting

1 INTRODUCTION

- 1.1 Welcome
- 1.2 Safety
- 1.3 Legal guidelines for attending UTIPULP meetings
- 1.4 New members
- 1.5 Approval of the minutes of the last meeting (Dresden, April 17th, 2015)

2 SPECIAL SUBJECT DOSSIERS (trade)

- 2.1 Follow-up discussions with EUROPULP
- 2.2 Follow-up discussions with EPIS
- 2.3 PIX/FOEX
- 2.4 Brazilian statistics
- 2.5 GTR: list of laboratories for measuring air-dry content



Agenda of the meeting

- 3 SPECIAL SUBJECT DOSSIERS (environment)**
 - 3.1 Genetically modified trees (P.A. Lacour)
 - 3.2 Product Environmental Footprint (PEF)
 - 3.3 FSC / PEFC / EUTimber Regulation

- 4 ASSOCIATION TOPICS**
 - 4.1 Finance and Administration (P.A. Lacour)
 - 4.2 New UTIPULP website (all)
 - 4.3 Statistics (P.A. Lacour)
 - 4.4 Member countries: special items and tour de table (all)

- 5 ANY OTHER BUSINESS (P.A. Lacour)**
 - 5.1 Presentation of CEPI

- 6 CLOSE OUT (Chairman)**
 - 6.1 New date & location
 - 6.2 Close



Safety

- ☐ The chairman indicates the safety measures to follow, particularly in case of fire

Legal guidelines

- ☐ The chairman presents the main requests of the guidelines. Guidelines are available at any time during the meeting



New members

No new member has joined UTIPULP

Interest of contacting National Associations of eastern Europe?



Approval of the minutes of the last meeting

Dresden, April 17th, 2015

The previous meeting was held in Dresden
on April 17th, 2015 :

[Doc 1 Minutes](#)

Barcelona, September 18th, 2015



SPECIAL SUBJECT DOSSIERS



Follow-up discussions with EUROPULP and EPIS

- ☐ Growing success of the Europulp/UTIPULP Seminar
- ☐ Need to still foster participation?
- ☐ Need to clarify the “participation process” to the Seminar



UTIPULP

The Group of European Market wood pulp users

PIX/FOEX



PIX / FOEX

- ☐ Remaining questions on the “grey zones”
- ☐ Need to encourage pulp buyers to declare prices to PIX?

[Document 2 a](#)



Brazilian statistics (1/3)

- ❑ In July, the Brazilian pulp and paper Association (IBA) stopped to release pulp production on a monthly basis. Instead, Brazilian statistics are displayed on a quarterly basis
- ❑ CEPI Director General met IBA Director General in August and addressed the issue
- ❑ According to IBA, the rational for shifting from a monthly to a quarterly release is a competition issue among Brazilian producers
- ❑ A letter from IBA should be sent to CEPI to explain the reasons of this change



Brazilian statistics (2/3)

- ❑ In August and September, HW pulp users stopped declaring their consumption to national associations
- ❑ Consequently, the UTIPULP statistics were published in August with a “caveat”, and not published at all in September
- ❑ UTIPULP has consequently to decide of what to do:
 - On a “political” level vis à vis IBA,
 - Regarding the release of its HW statistics.



Brazilian statistics (3/3)

- ❑ On the political level, one option could be to wait the letter from IVA, to analyse it, and then to react in order to express unsatisfaction (e.g: press release + letter sent to IBA in conjunction with CEPI)
- ❑ Regarding the statistics issued by UTIPULP, an option could be that:
 - UTIPULP receives on a monthly basis HW pulp statistics from National Association
 - UTIPULP releases statistics to its members on a monthly basis, but makes them public on a quarterly basis only (this option needs legal advise before being put in place)



GTR List of laboratories for measuring air-dry content (1/2)

- ❑ An UTIPULP delegate asked if there is an existing list of “analysts” able to calculate the air-dry quantity of pulp.
- ❑ As a reminder, the GTR states that “If the buyer shall dispute the air-dry content of the pulp invoiced, he must...base his claim on a test which must show a difference of more than one per cent (1%) in content of the air-dry pulp. That being the case he may submit his claim to the seller and at the same time furnish the seller with the details of the buyer's test and with at least two names of suitable and competent analysts. If at the time there exists a valid list of analysts approved by the trade associations of the parties, the analysts shall in the first place always be chosen from that list.”



GTR List of laboratories for measuring air-dry content (2/2)

- ☐ There is a real technical difficulty to get the air-dry content of pulp (ISO method is work intensive).
- ☐ What would be nonetheless the value added of UTIPULP in promoting (in conjunction with UTIPULP) such a list?
- ☐ UTIPULP could consider to set up a Working Group in order to analyze the different methods and make recommendations to its members.



Genetically Modified Trees

Document 2 b

Barcelona, September 18th, 2015



PRODUCT ENVIRONMENTAL FOOTPRINT

□ Context

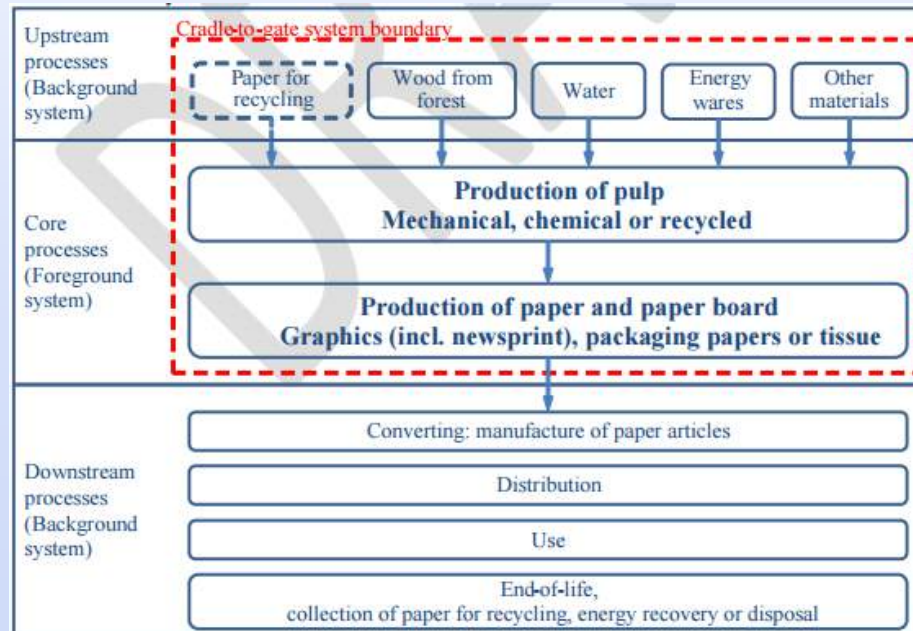
- Since 2005, the EU Commission has been developing a Life Cycle based methodological framework for assessment of Environmental Footprint of Products (PEF). The outcome is expected to be **a transparent and harmonized European methodology for assessment of environmental footprint and for environmental communication to all customers – both consumers and professional purchaser.**
- The methodology is to be applied in implementation of EU Council policy regarding the achievement of a “single market for green products” (2010) and the Europe 2020 strategy for “a resource efficient Europe” (2011) and probably also for the EU work regarding a circular economy.
- In the period 2013 – 2016, the Commission has initiated 25 large scale pilot projects with the aim to develop specific data requirements for product groups – so called Category Rules (PEFCR) – and to test ways of communicating these PEFs to stakeholders in the product chain.
- The pilot projects cover 14 conventional product areas like textiles, leather products, electronics, paint, **intermediate paper products** and 11 product groups within food and agriculture like meat, dairy and fishfood.



PRODUCT ENVIRONMENTAL FOOTPRINT

PEFCR for intermediate paper products – work in progress

- The Product Environmental Footprint analysis of an intermediate paper product is "cradle-to-gate" including all the environmentally relevant upstream and production processes.
- The cradle-to-gate system starts when resources are extracted from nature – starting with the upstream processes of the inflow of raw materials from collected paper for recycling, wood from forest, water, energy wares, and other materials (like chemicals), needed for the manufacture of the product – and ends at mill gate.





PRODUCT ENVIRONMENTAL FOOTPRINT

❑ System boundaries for market pulp

Processes included in the assess of the environmental footprint for market pulp are:

- Virgin fibre pulp production with relevant process steps depending on type of pulp (kraft pulp, sulphite pulp, mechanical and chemi-mechanical pulp), e.g. de-barking, chipping, cooking/groundwood pulping, refining, delignification, washing, bleaching, drying;
- Supporting activities used in a pulp production, e.g. water and solid waste treatment, electricity and steam generation, chemical recovery;
- Transportation: pulp to paper and paperboard production;
- Waste generated by the pulp mill.

❑ Environmental footprint impact indicators

- 14 environmental impact indicators including climate change, ozone depletion, acidification, eutrophication, eco-toxicity, human toxicity, resource depletion, ... have to be taken into account to assess the environmental footprint of the product.



PRODUCT ENVIRONMENTAL FOOTPRINT

❑ Next steps

- The work relative to the assessment of Product Environmental Footprint (PEF) for intermediate paper products is still in progress.
- The draft Product Environmental Footprint Category Rules (PEFCR) for intermediate paper products and the screening studies for 3 types of paper products (graphics, packaging, tissue) will be submitted for approval by the Environmental Footprint Steering Committee on 1-2 October 2015.
- In 2016, the PEFCR for intermediate paper products will be tested in supporting studies and the ways of communicating the PEF to stakeholders will be discussed and tested.
- When ready the new tools for environmental footprints and communication are expected to influence all EU legislation which contains demands to products environmental performance, such as Eco-design, Energy label, Eco label, EMAS etc.



FSC/PEFC/EU Timber Regulation/ISO

- ☐ FSC/OCP: the full scale platform will be on line in September. The principle of having it as a voluntary tool is unchanged
- ☐ EUTR: controls in different countries intensified over the past months, but no significant problem has been reported
- ☐ ISO work is continuing on the definition of a Standard for the implementation of a Chain of Custody. National standardization bodies have to vote on various options (main issue is if the wording “certified” can apply)



ASSOCIATION TOPICS



Finance and Administration

- ❑ UTIPULP was formally located at COBELPA (Belgium)
- ❑ COBELPA moved to a new location in Brussels on July 1st 2015
- ❑ UTIPULP is in the process of transferring its Registered Office to the new COBELPA location
- ❑ Regarding financial matters: expenses and revenues will be in line with the budget, with very likely a surplus at the end of the year



New UTIPULP website

- ☐ Reminder: the General Assembly had agreed in Barcelona last year to stop the contract with the IT company hosting the UTIPULP website
- ☐ A new website has been developed by COPACEL
- ☐ As hosting the new website is free of any charge, this will result in a saving of 1200 Euros/year
- ☐ As the cost for the development of the new website has been of 2 400 Euros, the pay-back is on two years
- ☐ After a trial period, the website had been put on line on July 3rd.
- ☐ Any suggestion of improvement is welcomed



UTIPULP website : New login and password

- **New password and user name as from May 1st, 2015:**
- **Identifier or user name: utipulp Password: **MI6pulp****

The screenshot shows the UTIPULP website interface. At the top, the logo 'UTIPULP' and the tagline 'The Group of European Market wood pulp users' are displayed. Below the logo is a navigation bar with links: 'Presentation', 'Definitions', 'Statistics', 'Associations', and 'Members' access'. The main content area is divided into sections: 'Foundation and Structure', 'Membership', and 'Chairmanship'. A Windows security dialog box is overlaid on the page, titled 'Sécurité de Windows'. The dialog box contains the following text: 'The server www.utipulp.org is asking for your user name and password. The server reports that it is from Page protégée - Réservée aux membres. Warning: Your user name and password will be sent using basic authentication on a connection that isn't secure.' Below the text are two input fields: 'Nom d'utilisateur' and 'Mot de passe', and a checkbox labeled 'Mémoriser ces informations'. The 'OK' and 'Annuler' buttons are at the bottom of the dialog box. Two blue arrows point from the text in the list above to the input fields in the dialog box: one from 'Identifier or user name: utipulp' to the 'Nom d'utilisateur' field, and another from 'Password: **MI6pulp**' to the 'Mot de passe' field. The background of the website shows a forest scene and a warehouse with a forklift.

Barcelona, September 18th, 2015



Statistics

- ☐ In order to better monitor the date of transmission by the national associations to UTIPULP, it is proposed to follow a table disclosing this information
- ☐ This table will be presented to each General Assembly with a color code (eg: green = “on time”, red = “after the deadline ”)

Doc 3 Keypoints



Member countries: special items

- ☐ The nomination of delegates to the UTIPULP General Assembly is under the only responsibility of National Associations
- ☐ Nonetheless, in order to help National Associations to make a choice, it is proposed that UTIPULP write simple guidelines.
- ☐ Criteria for the designation of delegates could be for instance:
 - Good knowledge of the market pulp business
 - Commitment to participate in the work of UTIPULP
 - Full independence of market pulp purchase (for delegates whose companies also have sales activities) and commitment to keep confidential, within their companies, UTIPULP matters



Executive Committee members

□ Composition of the Excom (on 17 September 2015)

| | |
|------------------------------|----------------|
| Paul BARTMANN, Chairman | Austria |
| Bernhard BECK, Vice Chairman | Germany |
| John GOVIER | United Kingdom |
| Victor KAMM | Belgium |
| Lorenzo MARZOTTO | Italy |
| Stéphane MOZDYNIEWICZ | France |



Presentation of CEPI

[Document 4](#)



Close out

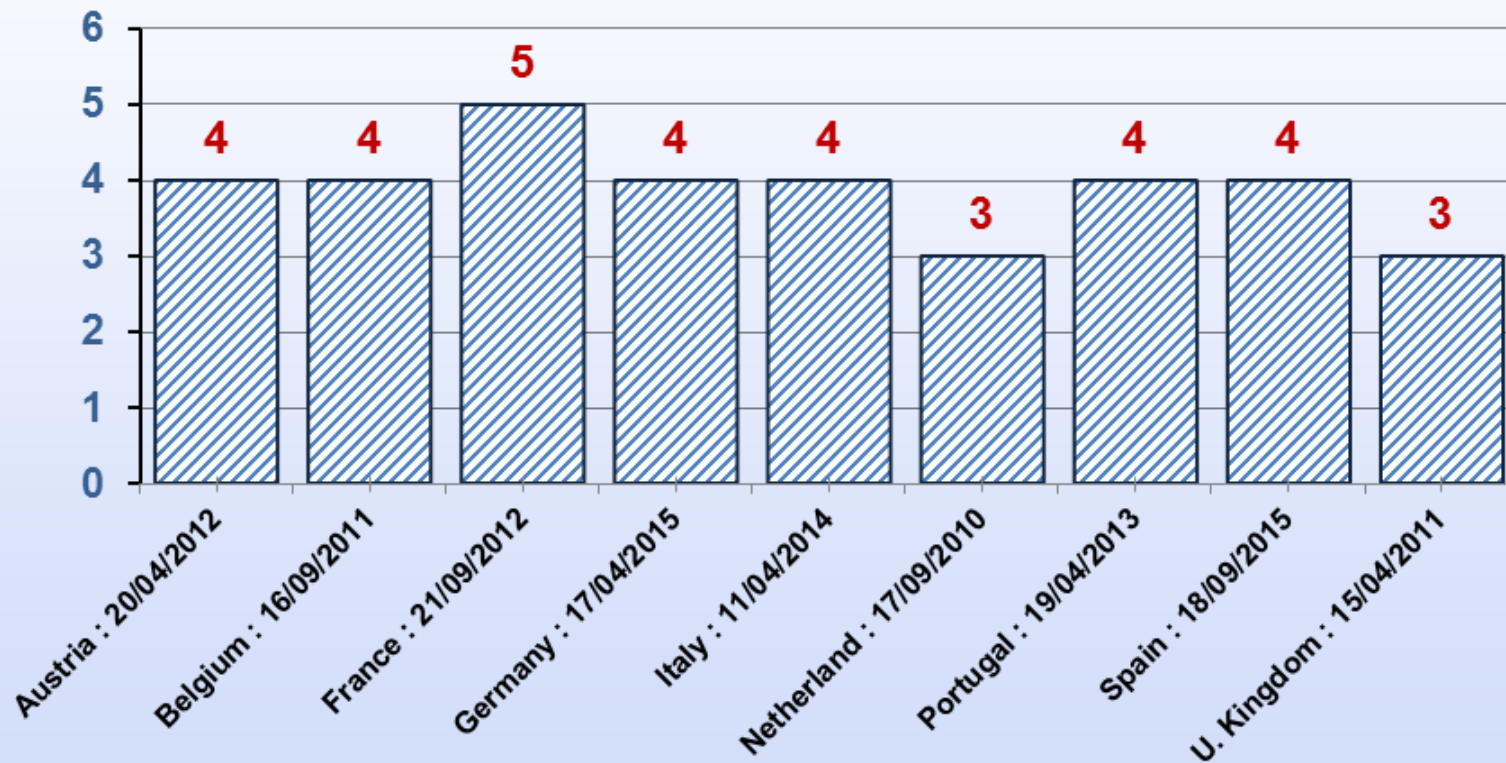


Date and location of the next meeting

- ☐ 21/22 April 2016
- ☐ Venue: the Netherlands



Date and location of the previous meetings



Barcelona, September 18th, 2015