

UTIPULP

Group of European Market Wood Pulp users

General Assembly meeting

Barcelona – September 13th, 2019 (9h00 – 13h00)

Minutes

Attendees:

Mr	Andrea	PIAZZOLLA (Chairman)	SOFIDEL
Mr	Steve	ABDULLA	ESSITY
Mr	Luis	ARRUE	PAPELERA DEL ORIA S A
Mr	Paul	BARTMANN	MONDI
Mrs	Cinzia	CARADINI	ASSOCARTA
Mr	Jörg	DITTOMBEE	MITSUBISHI
Mr	Peter	DONNABAUER	DELFORT Group
Mr	Martin	DREWS	VDP
Mr	Steve	FREEMAN	CONFEDERATION OF PAPER INDUSTRY
Mrs	Ute	GIERDEN	KANZAN SPEZIALPAPIERE GmbH
Mr	Francisco	GOES	CELPA
Mr	Antonio	HITA MARTINEZ	MIQUEL Y COSTAS & COSTAS SA
Mr	Klaus	KRIEG	PAPIERFABRIK AUGUST KOEHLER SE
Mr	Burckhard	KRUECKE	WEPA Hygieneprodukte GmbH
Mr	Jacek	LOS	ARCTIC PAPER
Mr	Ivo	MAZZURANA	BURGO Group
Mr	Stéphane	MOZDYNIEWICZ	PAPETERIES DE CLAIREFONTAINE
Mr	Peter E.	OFFNER	BRIGL & BERGMEISTER GmbH
Mr	Lorenzo	PASQUINI	LUCART SpA
Mr	Norman	SNEL	SAPPI
Mrs	Charo	VIEJO	LECTA
Mr	Martin	WERNER	SCHOELLER TECHNOCELL GmbH & Co KG
Mr	Mustapha	ZAUG	PPG
Mr	Paul-Antoine	LACOUR	UTIPULP

Speakers:

Mr	Tom	WRIGHT	HAWKINS WRIGHT
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1. Introduction

1.1 Welcome and apologies

The Chairman welcomes all the participants. He then gives the floor to Mr Antonio HITA MARTINEZ (MIQUEL Y COSTAS & COSTAS SA) and Mr Francisco GOES (CELPA), so that they introduce themselves.

1.2 and 1.3 Safety and Legal guidelines

The Chairman indicates the participants the safety procedures and reminds the Guidelines pertaining to the competition laws that have been sent prior to the meeting, and that participants have strictly to comply with.

1.4. Approval of the minutes of the last meeting (Leuven, April 12th, 2019)

The minutes are approved without amendments.

2. Market analysis

2.1 Report from the National Associations' delegates

The Delegates present the respective key features of their domestic markets (see the corresponding document).

2.2 Presentation of the market pulp situation (Tom Wright)

The Chairman mentions that, in accordance with the decision taken during the last General Assembly, he has invited Tom Wright to make a presentation on the market pulp situation. He then presents the arrangement that has been agreed upon with Tom Wright: UTIPULP will not pay any fee nor expenses to Tom Wright, but the slides he will use will not be sent by the UTIPULP Secretariat (delegates interested to receive the presentation will be invited to contact him directly).

Agreed: the delegates agree and congratulate the Chairman for this good arrangement.

After this introduction, Tom Wright is invited to enter the room, and then starts his presentation on the market pulp situation, which leads to several questions.

3. Association Topic

3.1. Excom composition

The Secretary mentions that Paul BARTMANN is in the third year of his second mandate. He adds that the Austrian Association wishes that he continues to represent AUTROPAPIER within the EXCOM, but that the UTIPULP by-laws prevent one member to have three consecutive mandates.

Agreed: Delegates unanimously approve that Paul BARTMANN remains in the Excom. This mandate will start in April 2020 and end before the Excom of April 2023.

3.2. Statistics

Statistics from Poland

The Secretary mentions that the Polish Association (SPP) has given at the beginning of September its green light for the publication of its statistics. Therefore, these statistics will now be included in the monthly report, as of September 16th.

Statistics from Portugal

The Chairman reminds that CELPA does not deliver statistics for several months and gives the floor to Francisco GOES.

The representative of CELPA then explains the following:

- Out of seven pulp users in Portugal, only two are CELPA's associate members and one of them does not deliver its pulp consumption, nor its inventories,
- CELPA is in contact with the other five non-associate companies in order to get the full Portuguese data,
- CELPA is fully aware that the participation to UTIPULP means that all members must submit the same kind of data, as they all have access to the same report,
- CELPA is doing its best to regularize this situation and to start sending national data,
- In the meantime, CELPA can make an estimate of the pulp consumption based on the customs statistics.

The Chairman thanks Francisco GOES for these explanations and asks the delegates for their views.

Agreed:

- **CELPA is offered to have until 31st December 2019 to convince its member company regarding the transmission of actual pulp consumption,**
- **CELPA is offered to have until 31st December 2020 to convince its member company regarding the transmission of pulp inventories,**
- **If on 31st December 2019 actual data are not received by the UTIPULP Secretary, the "members only" part of the website (where are stored the statistical reports) will not be granted,**
- **Until the April meeting, CELPA will provide feedback about the contacts with the other five pulp users in Portugal that are not its associate members.**
- **During the April meeting, the General Assembly will decide on the next steps.**

Improvement of the statistical report

The Excom has discussed about the statistical report and suggests to add, page 10, a bar chart with two bars, one for the “Consumption from January to current month year Y-1” and the other for the “Consumption from January to current month year Y”. The variation percentage would also be included in this chart.

Agreed: Delegates approve this change.

4. Special Subject Dossiers

4.1. Unit safety along the supply chain

During the last meeting, one delegate had reported that his company has encountered several times a situation where unit wires broke (either in full air or at the start of the lift). Recent contacts with this company have shown that these problems have stopped. The UTIPULP Secretariat has not been informed of similar problems. Hence, this issue will not be on the agenda anymore, unless similar difficulties occur again.

4.2. Measurement of moisture content

Jörg DITTOMBEE reports on the contacts he had with EPIS. It appears that EPIS is now more willing to cooperate on this topic and that they will send to Jörg DITTOMBEE, before the end of October, a memo summarizing the potential actions that pulp suppliers could undertake.

Agreed:

- **Jörg DITTOMBEE will send to the UTIPULP Secretariat the memo he will get from EPIS,**
- **UTIPULP Secretariat will forward this memo to the members.**

4.3. FSC/PEFC/ISO/EUTR

FSC

The Secretary mentions that producers of Eucalyptus in Spain and Portugal are asked by certification bodies, during the Transaction Verification, to deliver detailed information (about their customers, volumes...). FSC justifies this as a means to identify and deter the “cheaters”. The idea behind this process is more or less the same as what had led FSC to introduce the Online Claim Platform (OCP).

Delegates from Spain and Portugal report that their respective national associations are in contact with FSC in order to solve the problem. The discussion is currently focusing on the type of non-disclosure agreement that would have to be signed by the certification bodies.

Agreed: UTIPULP Secretariat will follow the issue and report to the members.

ISO

The Secretary reminds that ISO 3800:2018 has been adopted in December 2018, and that this standard describes how a company should put in force a chain of custody for wood and wood-based products. This standard does not say anything on what is a sustainable forest management.

The Brazilian standardization body (ABNT), that triggered the ISO 38000, has expressed the wish that ISO starts to work on a new standard on sustainable process in the wood-based industries. This request has been submitted to the other ISO members, and a ballot was opened. On August 7, ISO informed that the proposal has been adopted (20 “Yes”, 3 “No”: Austria, Denmark, US). Therefore, a new standard will be developed, potentially giving a frame to “sustainable forest management”. One question will be the role of this future Standard vis-à-vis the certification schemes (PEFC, FSC...)

Agreed: UTIPULP Secretariat will follow the issue and report to the members

4.4. How to better consider sustainability matters

Due to a lack of time, this topic has been postponed to the next meeting.

5. Any other business

Delegates do not raise any issue.

6. Close out

6.1 New date & location

The representative from COPACEL mentions that he will be pleased to host the UTIPULP meeting in April 2020.

Agreed: The next meeting will take place on April 24, 2020, in France (members will be informed of the venue later).

The Chairman then informs that the next EUROPULP/UTIPULP meeting will take place on Thursday September 10, 2020 afternoon. In order to avoid that delegates take a late flight on Friday, and considering that a celebration is scheduled on Friday September 11, it is decided to organise the General Assembly on Thursday morning.

Agreed:

- **The General Assembly connected to the Seminar will take place on Thursday 10 September (9:00/13:00).**
- **The Excom will take place on Wednesday 9 September (18:00/19:30).**

6.2 Close

The Chairman thanks the participants and closes the meeting.
